The Graduate School of Business offers numerous concentrations. Please note that many of the concentrations cannot be completed in 12 months.

☐ **MBA of Choice** (11 general elective credits)

☐ **Finance**  
(9 Finance credits + 2 elective credits)  
- MBUS 660 Investments (2)  
- MBUS 662 Advanced Corporate Finance (2)  
*Five credits from the following courses:*
- MBUS 663 International Finance (2)  
- MBUS 665 Mergers & Acquisitions (2)  
- MBUS 668 Financial Institutions (2)  
- MBUS 609 Financial Statement Analysis (1)  
- MBUS 661 Raising Capital (1)  
- MBUS 664 Derivatives (1)  
- MBUS 666 Intro to Personal Investing (1)  
- MBUS 667 Business Valuation (1)  
- MBUS 669 Current Issues in Finance (1)  
- MBUS 670 Fraud Prevention and Detection (1)  
- MBUS 697 Internship (1-3)

☐ **Accounting**  
(11 Accounting credits from the following courses:)  
- MAcc 661 Professional Practices Seminar (3)  
- MAcc 663 Accounting Theory (3)  
- MAcc 660 Advanced Accounting (3)  
- MAcc 666 Advanced Federal Taxation (3)  
- MAcc 604 Corporate Taxation (3)  
- MAcc 605 Partnership Taxation (3)  
- MAcc 606 Tax Planning with Wealth Transfers (3)  
- MAcc 607 Tax Planning for Businesses (3)  
- MAcc 634 Behavioral Issues in Managerial Accounting (2)  
- MAcc 635 Business Behaving Badly (1)  
- MAcc 670 Fraud Prevention and Detection (1)  
- MAcc 697 Internship (1-3)  
*Additional Foundation Requirements (must have C or better):*  
- Intermediate Accounting I & II (6)  
- Cost Accounting (3)  
- Federal Taxation (3)  
- Auditing (3)

☐ **Ethics**  
(9 Ethics credits + 2 elective credits)  
- MBUS 636 International Ethics (2)  
- MBUS 671 Ethics in Action: Workplace Behavior (2)  
- MBUS 677 Principle-Based Ethics (1)  
- MBUS 678 Ethics in Accounting (1)  
- MBUS 679 Ethics in Marketing (1)  
- MBUS 680 Ethics in Human Resources (1)  
- MBUS 699 Leadership Ethics (1)  
- MBUS 697 Internship (1-3)

☐ **Marketing**  
(9 Marketing credits + 2 elective credits)  
- MBUS 682 Buyer Behavior (2)  
- MBUS 684 Research Methods (2)  
*Five credits from the following courses:*
- MBUS 657 Negotiations (2)  
- MBUS 685 International Marketing (2)  
- MBUS 687 Sales Management (2)  
- MBUS 688 Creativity and Intuition (1)  
- MBUS 689 Current Issues in Marketing (1)  
- MBUS 683 Persuasion (1)  
- MBUS 681 New Product Development (1)  
- MBUS 679 Ethics in Marketing (1)  
- MBUS 641 Supply Chain Design & Logistics (2)  
- MBUS 644 Service Mgmt (1)  
- MBUS 686 Business Forecasting (1)  
- MBUS 697 Internship (1-3)
**Supply Chain Management**

(9 Supply Chain Mgmt credits + 2 elective credits)

- MBUS 640 Global Operations and Supply Chain (2)
- MBUS 645 Business Process Mgmt and Improvement (2)
- MBUS 641 Supply Chain Design and Logistics (2)

*Three credits from the following courses:*

- MBUS 646 Project Management (1)
- MBUS 644 Service Management (1)
- MBUS 648 Lean Thinking (1)
- MBUS 649 Current Issues in Supply Chain Management (1)
- MBUS 650 Competitive Advantage in a Global Economy (1)
- MBUS 697 Internship (1-3)

**Sports Management**

(9 Sports Mgmt credits + 2 elective credits)

- EDPE 525 Sport in the Social Context (3)
- EDPE 514 Trends and Issues in Sport (3)
- EDPE 500 Sport Promotions (3)
- MBUS 699 Sports Economics (3)
- EDPE 571 Sports & Athletic Finance (3)
- MBUS 697 Internship (1-3)

**Entrepreneurship**

(9 Entrepreneurship credits + 2 elective credits)

- MBUS 642 Business Planning (3) or
- MBUS 654 Creating New Ventures (3)
- MBUS 696 New Venture Lab (1-3)

*Three to six credits from the following:*

- MBUS 643 Entrepreneurial Strategy (1)
- MBUS 630 Intellectual Property (2)
- MBUS 650 Competitive Advantage in a Global Economy (1)
- MBUS 657 Negotiations (2)
- MBUS 639 Current Issues in Entrepreneurship (1)
- MBUS 688 Creativity and Intuition (1)
- MBUS 681 New Product Development (1)
- MBUS 687 Sales Management (2)
- MBUS 697 Internship (1-3)

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Student Signature____________________________________________________________________ Date__/__/___

Department Approval___________________________________________________________________ Date__/__/___

Contact us at [www.gonzaga.edu/MBA](http://www.gonzaga.edu/MBA) or (509) 313-7044